



# POLAN

**COUNTRY OF HUGE POSSIBILITIES** 



#### **OUR VALUES | SUSTAINABILITY AND TRACEABILITY**

- ▶ DISTRIBUTION
- ► MANUFACTURING
- ► E-COMMERCE
- ▶ FULL IT SUPPORTED SALE SOLUTIONS
- ▶ B2B ACTIVE SALE
- ▶ 3400,00 M² OWN WAREHOUSE
- ▶ 250,00 M<sup>2</sup> OWN SHOWROOM
- ► IMPLEMENTED OUALITY MANAGEMENT SYSTEM PE-EN ISO 9001: 2015

OPEN FOR A NEW BUSINESS ON 40 MLN. PEOPLE MARKET WWW.RONDO-DISTRIBUTION.PL



WE RESPECT HUMAN RIGHTS AND REALLY DO CARE ABOUT EMPLOYEE SATISFACTION.



WE USE 100% GREEN ELECTRICITY IN DISTRIBUTION DEPT.



WE HAVE INTERNAL VERY STRICT WAIST AND WATER POLICY IN COMPANY.



WE HEAT OUR COMPANY USING EARTH GAZ ONLY.





RONDO LTD.

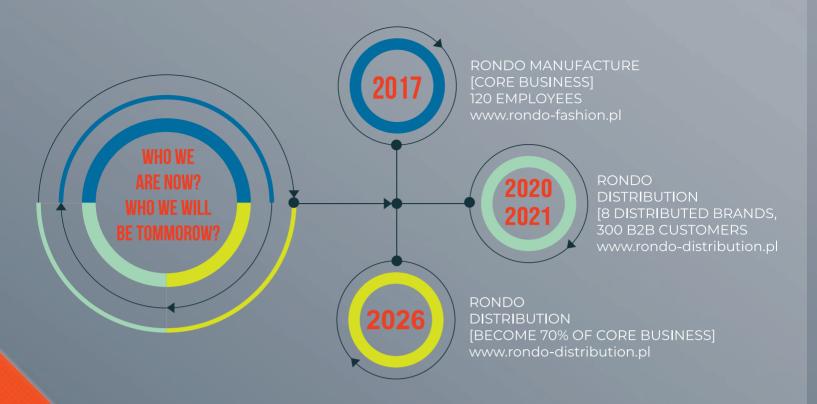
**DISTRIBUTION DEPARTMENT** 

**FABRYCZNA 1A STREET** 

**34-300 ZYWIEC** 

MAIL:OFFICE@RONDO-DISTRIBUTION.PL

WEB: WWW.RONDO-DISTRIBUTION.PL





## WE ARE EXCLUSIVE DISTRIBUTOR





















Alpen



We have complementary products which we car sell to all our customers. One visit = one complementary sale.



### **OUR TRADE TOOLS ARE AT YOUR DISPOSAL:**



#### **WAREHOUSE:**

We sell together in preorder and reorder strategy based on our warehouse possibilities supported with full IT orders system and e-commerce integration program.







#### **SHOWROOM:**

We offer **250 m<sup>2</sup>** showroom fully equipped with all tools necessary to work with customers in model of preorder, reorder and contracted sale.







**POLAND** 

SEL. REP. 2

SEL. RÉP. 1



#### **LOCAL MARKETING/SALE TOOLS:**

MARKETING: we have implemented/invested in local marketing strategy such as:

- · polish official webside of our distributed brands,
- polish catalogues with all descriptions and tools dedicated to e-commerce and training,
- · local ambasadors, influencers, bloggers and all people who can creat demand for products we distrubute,
- plans for expo, sport/outdoor festivals were we have our own marketing stands.
- · local social media channels.





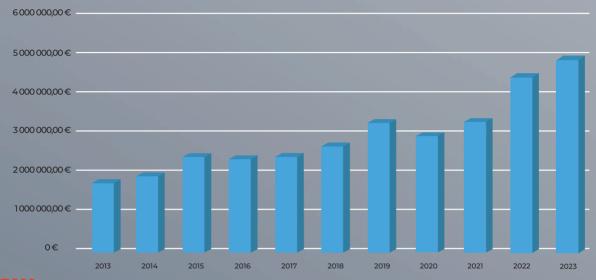
#### FINANCIAL BALANCE/POSSIBILITIES:

Rondo company established in 1997 is financially safe and independent company with its own assets and transparent history. We are a partner of program RZETALNA FIRMA which incorporates reliable and solvent companies and pay its invoices with no delays. Our transparency ensures safe and solid cooperation.

## **>>>**

#### **RONDO COMPANY NETTO TURNOVER IN EURO:**





#### **OUR TEAM:**



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rondo-distribution.pl



Jacek Gizicki
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"As the company co-owner and person fully responsible for distribution department, I strongly believe that hard work, engagement, know-how, reliable business model, various modern trade tools and financial possibilities RONDO has makes us successful and help our company to develop gradually.

As business partners, we can enter growing polish market with potential 40 mlr. customers and offer them our products.".



**Piotr Misiak** Sales Rep. South Poland

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Jarosław Dubiński Sales Rep. Central – North Poland

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E - commerce
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